

# DECISION MASTER<sup>®</sup> WAREHOUSE NORMATIVE DATA

Decision Master<sup>®</sup> Warehouse draws on a wealth of healthcare data from the top research databases. Advise your clients with confidence that you are using the best available information.

## SOURCES OF DECISION MASTER<sup>®</sup> WAREHOUSE NORMS

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### Henry J. Kaiser Family Foundation

This annual survey of employers, done by the Henry J. Kaiser Family Foundation and Health Research and Educational Trust provides a detailed look at trends in employer-sponsored health coverage, including changes in premiums, employee contributions, cost-sharing policies, and other relevant information.

- Used for the comparison of the total health plan costs per employee at the beginning of the management report.
- The norm is a weighted average of the single/family count provided when completing the group submission form.
- Includes a region, industry, and employer size norm by plan type (PPO, HMO, POS, HDHP).
- Industries include:
  - Agriculture/Mining/Construction
  - Finance
  - Healthcare
  - Manufacturing
  - Wholesale
  - Retail
  - Service
  - State/Local Government
  - Transportation/Communication/Utilities
- Includes employer survey responses on their total cost, not detailed claims information.

The 2017 survey included 2,137 randomly selected public and private firms with three or more employees.

### Truven Health Analytics, Inc.

The Truven Health Analytics MarketScan<sup>®</sup> Research Databases include one of the largest claim aggregators, nationally representing several databases and containing fully-integrated inpatient and outpatient medical claims and encounters.

- The most published healthcare data in the U.S.
- Used for the remainder of the norms in the management report for all cost and utilization benchmarks.
- Includes detailed paid claims data from large employers and health plans.
- Number of lives versus total paid: 19.6 million lives/ \$73.6 billion paid.
- Claims data compiled from more than 230 million unique patients since 1995.
- Industries include:
  - Aerospace Defense
  - Auto Supplier
  - Chemical/Refining
  - City/County Employer
  - Communications
  - Engineering Services
  - Financial Services
  - Food/Beverage
  - Health System